

## SHOW ME THE MONEY

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What types of costs are included in your chosen future path? \_\_\_\_\_

How much does each component of your path cost? \_\_\_\_\_

What types of benefits are included in your chosen future path? \_\_\_\_\_

How much are your future benefits? \_\_\_\_\_

What might you need to give up to make this future work? \_\_\_\_\_

How will you need to manage your time to make this future work? \_\_\_\_\_

Who will you need to negotiate with to acquire funding? (parents, bank, financial aid office, work-study program, trade school human resources department, military administration, volunteer organization, etc.) \_\_\_\_\_

What is your negotiating plan? \_\_\_\_\_

How to negotiate:

- Make sure the person you are negotiating with knows why this is important to you.
- Be sure to make it clear that you will do your part to make this a successful venture.
- Make sure to point to examples of when you have been responsible, made good decisions and encountered success through hard work.
- Set up a plan for how to help with the costs, a payment plan, or some other way of taking some of the responsibility.
- Write everything down, and make sure there is agreement.

Notes on other information found in web-quest, including answers to class questions.